Job Description

Practice Lead: Hybrid Cloud Solutions

6 October 2016

Microsoft Partner
Gold Hosting
Gold Cloud Platform
Silver Cloud Productivity

Job Details

Department: Cloud & Infrastructure Services
Reporting to: Head of Cloud & Infrastructure Services
Location: Reading/Mobile

Are you an expert in cloud computing and traditional on-premise IT infrastructure looking for your next challenge and the opportunity to build a thriving career with one of the UK's best cloud and infrastructure specialists? Can you plan, design and deploy unique hybrid cloud solutions to optimise customer efficiency and agility? Do you have proven expertise of working with medium and large enterprise businesses, communicating and influencing across every line of business and to senior levels and leveraging your technical skills and business acumen?

As the Practice Lead for Hybrid Cloud Solutions, you will have in-depth and up-to-date knowledge of Microsoft hybrid cloud technologies. You will be required to provide professional advice and technical expertise on complex and often challenging transformation projects, designing and implementing cloud based solutions with Microsoft Azure and System Centre. You will need to build and maintain strong client relationships, liaising at every step of the process from scoping requirements, design/planning, configuration and deployment. You will be skilled in developing technical project documentation and providing technical support and an escalation point for complex support issues.

The ideal candidate will be a smart, resourceful and resilient self-starter with a forward thinking and inquisitive mind. You will have a desire to innovate and work with clients to exceed expectations on complicated projects. You will have extensive experience or working within a large corporate environment and can demonstrate the ability to be flexible, creative and adaptable. The solutions you develop and implement for customers will be innovative but grounded in real-world results to deliver tangible business value. A proactive, problem-solving mindset coupled with a collaborative approach and attention-to-detail will be critical to success.

Responsibilities

- Designing and implementing hybrid cloud based solutions with Microsoft Azure and System Centre using your expertise and knowledge of discovery, design and implementation of key infrastructure
- Providing professional advice and technical expertise to customers, liaising through scoping requirements, design/planning, solution architecture, configuration and deployment
- Providing technical support and escalation point for complex support issues throughout the project
- Developing and presenting technical project information and documentation
- Working in partnership with internal teams, providing leadership and accountability for successful project outcomes
- Developing customer accounts, identifying new opportunities for the introduction of strategic technology solutions
- Travelling to customers' sites across the UK with some overnight stays when required Sol-Tec Technologies

Skills & Experience

- 5-6 years' experience in a lead technical role working on Server Operating Systems environment (e.g. MS Windows, Linux / Unix).
- 5-6 years' experience of working with Hypervisors such as Hyper-V and VMware
- 3-4 years' experience of designing and implementing System Centre Solutions including DPM, SCCM and SCOM
- Detailed understanding of the Microsoft Cloud platform including Microsoft Azure, OMS, Virtual Machines (IaaS), Azure Storage, StorSimple, Office 365 and Dynamics CRM Online
- Experience of working with Visual Studio and deploying systems to Microsoft Azure
- MCTS / MCITP / MCSE qualification with desire to continue to develop personal technical skills and accreditations to the highest levels
- Comfortable working at all levels of Cloud & Infrastructure Projects including design, implementation and enablement.
- Proven troubleshooting knowledge and skills
- Experience of working in a revenue generating role
- Extensive experience in working in a large corporate environment.
- Excellent written and verbal communication skills with the ability to converse with clients in person, by email and telephone
- Able to accurately define and document user requirements and situations
- Engaging presentation skills with confidence in facilitating and delivering technical workshops
- Demonstrated ability to lead and motivate a formal or informal team of Technical Specialists
- Extensive experience of developing customer proposals and leading teams to successful implementations.

Key Attributes

- The ability to build and maintain strong client relationships
- Recognised as a technical authority with the ability to inspire and influence at user and CXO level
- Forward thinking with an inquisitive mind and a desire to innovate and work with clients on complicated projects
- Mature, professional and positive outlook
- Resilient and results driven mindset
- Flexible and adaptable work style
- Able to successfully work without supervision, alone and as part of a team
- Looks for and recognises opportunities within customer situations and promotes the use of strategic industry products.

Company Overview

Sol-Tec is a Microsoft Gold Partner for Cloud Platform and Hosting Solutions, as well as Cloud Productivity, Small and Midmarket Solutions and one of only five Microsoft Azure BCDR black belt partners in the UK. We are also a global leader in the delivery of Azure StorSimple solutions.

Founded in 1992, Sol-Tec is based in the heart of the UK's 'Silicon Valley' in Reading, Berkshire. Our highly skilled business and technology teams offer a broad spectrum of industry sector and technology vendor experience at our customers' fingertips. Over the years we've worked with almost every form of onsite, hybrid and cloud environment there is so we are exceptionally well placed to help our customers get the best return possible on your IT investments.

How To Apply

To apply for this role, please email your current CV and a covering letter outlining why you should be considered to hguster@sol-tec.com.

Transform efficiency
and empower your
business with cloud
solutions that are
creative smart &
uniquely yours.

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Contact Us

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